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Kundennutzen und Customer Value sind zwei der am häufigsten verwendeten Schlagwörter im Bereich Marketing. Bis heute fehlt es jedoch an einer umfassenden Aufarbeitung und einem einheitlichen Verständnis des Begriffs Kundennutzen.

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Kundennutzen in Industriellen Geschftsbeziehungen (Schriftenreihe des Instituts für Marktorientierte Unternehmensführung (IMU), Universität Mannheim) (German Edition) [Nikolas Beutin] on Amazon.com. \*FREE\* shipping on qualifying offers. Nikolas Beutin geht im Rahmen einer branchenübergreifenden, international durchgeführten Untersuchung

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